



## **DIRECTOR, FINANCE & ACCOUNTING SERVICES**

Westlake Securities is a middle-market investment bank founded in 2003 and headquartered in Austin, Texas. We are a fast-growing boutique firm with an entrepreneurial, nimble culture of managing directors and associates.

An often-overlooked essential step in any fund-raising process is making sure the company's financials are in order and structured to clearly communicate the right story to a potential buyer, lender, or investor. In 2020, Westlake began offering Fractional CFO and Accounting Services to help companies prepare for a financing or equity event and help the transaction process move as smoothly as possible. The response from our clients has been tremendous and we're growing our accounting team to meet the demand. We are looking for a Director with an expertise in accounting to join in building our fractional CFO and accounting practice further and play a significant role on each of our client businesses.

The ideal candidate is an experienced controller with deep operational and technical accounting skills, an interest in working across multiple projects, simultaneously and a high desire to succeed. You'll need a very entrepreneurial mindset, be comfortable working autonomously and interested in operating in complex environments and situations.

The ideal candidate will need to be comfortable and interested in "getting the weeds" on each project to uncover issues. This role is not a typical controller-type role. Each day is different and you'll need to enjoy digging into financials as well as financial processes to assess how things are working/not working, identify issues, re-organize and determine paths for the best possible outcome. We work with several different clients at a time, in various industries (CPG, food & beverage, industrial, manufacturing, business services, healthcare and tech), each with widely different situations.

Our team operates at and expects high level performance and strives to always deliver superior execution and results to our clients. In this role, you'll need to be a problem solver, with good communications skills and the ability to manage multiple engagements. You will need to be flexible and willing to "do it all" as required by our varied and ever-changing client needs.

## Job Purpose/Summary

The Director, Finance & Accounting Services will work closely with Westlake's Managing Director, CFO Services, Westlake's CEO, finance team members and Managing Directors, in support of both investment banking and corporate finance engagements. You will work on a variety of projects across industries that provide exposure to various investment banking services, including mergers and acquisitions, private placements of debt and equity, refinancing and leveraged buyouts, among others.

We are a growing boutique consultancy. As such, you may be asked to wear multiple hats to help us with this growth. Therefore, the list of responsibilities, below, is not all inclusive and could vary depending on client.

- With transitioning clients, you'll need to be able to unravel the accounting of the past, to create solid audit-ready GAAP compliant financial statements going back two to three years. Documentation of changes is critical.
- Support our clients as they go through due diligence and quality of earnings processes
- As part of this process, you may need to implement the latest accounting standards such as ASC606 and ASC842
- Additionally, continue providing accounting services as our clients go through their funding and post funding process. This means setting up best in class operational accounting and providing operational accounting support.
  - Manage our clients' accounting function
  - Manage accounting staff
  - Ensure the accounting books of our client companies are kept in an orderly and accurate manner
  - Manage the monthly close process
  - Run payroll and make payroll entries
  - A/P and Vendor payments
  - Cash flow forecasting



## Requirements/Qualifications

- Accounting or business degree required
- CPA Preferred
- Minimum 10 years progressive operational accounting experience
- Strong GAAP and operational accounting skills – AP, invoicing, AR and close processes
- Experience working with a variety of accounting systems including QuickBooks as well as enterprise accounting systems such as NetSuite, MS Dynamic, SAP, or Epicore
- Versed in new accounting standards, ASC 606 and ASC 842
- Strong Excel skills
- Experience in accounting for M&A activity preferred
- Experience with manufacturing and inventory preferred
- Experience with payroll systems such as ADP, Gusto, or Paychex
- Good problem-solving skills
- Strong communications skills – not afraid to speak up
- Ability to manage a team in multiple locations

**Location:** HQ Austin, Texas; Position is Remote

**Position reports to:** Westlake Managing Director, CFO Services

Contact: [info@westlakesecurities.com](mailto:info@westlakesecurities.com)

For more information, please visit: [www.westlakesecurities.com](http://www.westlakesecurities.com)

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*Westlake Securities is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, gender identity, sexual orientation, protected veteran status, or any other characteristic protected by law.*